

**RFP 37/2024**

**THE APPOINTMENT OF A SERVICE PROVIDER FOR THE  
RENEWAL OF CISCO MERAKI ENTERPRISE AND  
COLLABORATION FLEX PLAN LICENSES**

**BUSINESS REQUIREMENTS SPECIFICATION**

## 1. INTRODUCTION

**1.1** This Business Requirements Specification (BRS) outlines the procurement requirements for Cisco Meraki Enterprise Licenses and Unified Communications Manager (CUCM) subscription- and other CVI Licenses to support the IT Data and Voice infrastructure for a period of twelve (12) months. The document provides the detailed technical specifications captured in the appropriate BOM for acquiring these licenses which was supplied and verified by Cisco.

## 2. QUALIFICATION REQUIREMENTS

**2.1** SARS requires bidders to meet and comply with mandatory criteria to qualify to be evaluated in the next gate of evaluation.

**2.2** The Bidder must be a certified Cisco Partner with the following two Specializations:

**2.2.1 Collaboration SaaS, and**

**2.2.2 Advanced Enterprise Networks Architecture**

(Architecture and business specializations showcase a depth of knowledge and experience in a particular area, while leveraging best practices, expertise, and solid solutions delivery).

**2.3** The Bidder must e-deliver the **Meraki Enterprise and EA Subscription Licenses** within the timeframes as listed by Cisco within Cisco CCW. For software (licenses) subscriptions and other, the expected timeframes for this order delivery are within 10 working days.

**2.4** The Bidder must place the order within 3 days with Cisco when the order number is supplied by SARS and all licenses must be procured in the SARS's name as per SARS **Cisco Smart Licensing**.

**2.5** The Bidder must be a company registered in South Africa under South African law.

### 3. TECHNOLOGY SPECIFICATIONS

**3.1** The Bidder is required to adhere to the Cisco BOM provided and may not alter to influence pricing. The BOM has been supplied and verified by Cisco in advance to provide clarity and equal guidance to all Bidders. If the Bidder changes the BOM below, the Bidder will be disqualified without further consideration or communication.

#### 1. Cisco Collaboration Flex Plan

Line Number	Part Number	Description	Qty
<b>1.0</b>	<b>A-FLEX-3</b>	Collaboration Flex Plan 3.0	<b>1</b>
<b>Initial Term - 12.00 Months   Auto Renewal Term - 0 Months   Billing Model - Prepaid Term   Requested Start Date: 01 March 2025   Requested End Date: 28 February 2026</b>			
1.1	A-FLEX-NUM-MC	NU Webex Meetings - Meetings	27
1.2	A-FLEX-NBR-STG	Webex Cloud Recording Storage Entitlement	27
1.3	A-FLEX-MTGC-ENT	Meetings Entitlement	27
1.4	A-FLEX-PROPACK-ENT	Pro Pack for Cisco Control Hub Entitlement	327
1.5	SVS-FLEX-SUPT-BAS	Basic Support for Flex Plan	1137
1.6	A-AUD-EDGEAUD-USER	Webex Edge Audio (1)	27
1.7	A-AUD-TOLLDIALIN	Meetings Toll Dial-In Audio (1)	27
1.8	A-FLEX-FILESTG-ENT	File Storage Entitlement	6540
1.9	A-AUD-VOIP	Included VoIP (1)	1
1.10	A-FLEX-P-DEV	Telepresence Room Smart License (1)	50
1.11	A-FLEX-CVI-ROOMS	Webex Video Int for MS Teams CVI per Active Device	8
1.12	A-FLEX-P-ACC	Access Smart License (1)	750
1.13	A-FLEX-SRST-E	SRST Endpoints (1)	1360
1.14	A-FLEX-P-UCXN	Unity Connection Smart License (1)	300
1.15	A-FLEX-SW-15-K9	On-Premises SW Bundle v15	1
1.16	A-FLEX-P-ER	Emergency Responder Smart License (1)	1450
1.17	A-FLEX-EAPL	EntW On-Premises Calling	250
1.18	A-FLEX-PL-COMMON	On-Premises Common Area Add-on	160
1.19	A-FLEX-PL-ACCESS	On-Premises Access Add-on	700
1.20	A-FLEX-SME-S	Session Manager (1)	1
1.21	A-FLEX-P-EA	On-Premises Smart License - EA (1)	300
1.22	A-FLEX-P-CA	Common Area Smart License (1)	285
1.23	A-FLEX-C-DEV-ENT	Cloud Device Registration Entitlement	300

**SARS CONFIDENTIAL**

1.24	A-FLEX-MSG-ENT	Messaging Entitlement	327
1.25	A-FLEX-EXP-RMS-S	Expressway Rich Media Session included with Flex (1)	50
1.26	A-SW-EXPWY-15X-K9	Expressway Version 15 Restricted Software	1

**2. Cisco Enterprise Licensing**

Line Number	Part Number	Description	Qty
2.0	LIC-MG41-ENT-1Y	Meraki MG41 Enterprise License and Support, 1YR	17
2.1	LIC-ENT-1YR	Meraki MR Enterprise License, 1YR	230
2.2	LIC-MS120-24P-1YR	Meraki MS120-24P Enterprise License and Support, 1 Year	58
2.3	LIC-MS120-8LP-1YR	Meraki MS120-8LP Enterprise License and Support, 1 Year	48
2.4	LIC-MS250-24P-1YR	Meraki MS250-24P Enterprise License and Support, 1YR	169
2.5	LIC-MS350-24P-1YR	Meraki MS350-24P Enterprise License and Support, 1YR	19
2.6	LIC-MS425-16-1YR	Meraki MS425-16 Enterprise License and Support, 1YR	7
2.7	LIC-MS425-32-1YR	Meraki MS425-32 Enterprise License and Support, 1YR	1
2.8	LIC-MS450-12-1YR	Meraki MS450-12 Enterprise License and Support, 1 Year	2
2.9	LIC-MT-1Y	Meraki MT Enterprise License and Support, 1YR	87
2.10	LIC-MV-1YR	Meraki MV Enterprise License and Support, 1YR	171
2.11	LIC-MV-SEN-1YR	Meraki MV Sense License, 1YR	10
2.12	LIC-MX68-SEC-1YR	Meraki MX68 Advanced Security License and Support, 1YR	40
2.13	LIC-MX85-SEC-1Y	Meraki MX85 Advanced Security License and Support, 1YR	21
2.14	LIC-MX95-SEC-1Y	Meraki MX95 Advanced Security License and Support, 1YR	1

#### **4. FINANCE AND PRICING**

**4.1** The pricing must be transparent and in detail as per supplied pricing template:

- 4.1.1** The Bidder must supply the unit costs which must include margin, packing, shipment, delivery, and VAT.
- 4.1.2** The Bidder must supply the total costs per line item for required quantities, again including margin, packing, shipment, delivery, and VAT.
- 4.1.3** The Bidder must adhere to SA Government pricing discounts on Cisco list prices as provided by Cisco and indicate discount % within pricing template.
- 4.1.4** The bidder is required to provide a quotation based on a fixed exchange rate. The exchange rate will be adjusted to the current rate at the time the order is placed by SARS. The winning bidder will need to update their quotation accordingly.